



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

ELECTRONIC COMMUNICATIONS INC. — DIAMOND LEVEL

TYLER SOLMA

tyler@ecisystems.com // 712-898-6550

www.ecisystems.com

KNOWN FOR: Security

Inventive solutions for your gaming surveillance needs. Don't bet house money on your surveillance—choose a trusted name in the industry! Electronic Communications, Inc. has decades of experience in securing people, property and assets. A key client group was, and continues to be, the gaming industry. The company has partnered with many casino and resort properties to provide tailor-made, state-of-the-art surveillance systems.

SURVEILLANCE: Proven video solutions that are protecting casinos worldwide

ACCESS CONTROL: The ability to lock down a building, control entrance to a facility/secured area

LICENSE PLATE RECOGNITION: Immediately know who is arriving or leaving your property

DURESS/HOLD-UP ALARMS: Intrusion, duress, and hold-up alarms with 24-hour UL-listed monitoring

2-WAY RADIO COMMUNICATIONS: For your entire casino staff



WILSON RESTAURANT SUPPLY — GOLD LEVEL

JAMIE WILSON

jamiew@wilsonrs.com // 319-277-9000

www.wilsonrestaurantsupply.com

KNOWN FOR: Restaurant Equipment

Wilson Restaurant Supply in Cedar Falls is a one-stop supplier for all of your equipment, smallware, parts and service needs. Wilson's has a sales force with more than 100 years combined experience. Whether it's questions on needs for a new piece of equipment or looking for that odd part on a dependable old dishwasher, Wilson's is the problem solver. Sales, service, design, delivery, installation — all of your needs under one roof! Wilson's also has one of Iowa's largest showrooms for easy cash-and-carry shopping!

Wilson's can also help you liquidate or move your old merchandise. It deals in large amounts of used equipment/smallwares and is willing to buy, consign, or sometimes just haul away what is in your way. Wilson's will work with you any way it can, and try to get value out of your dust-collecting inventory.



RECENT PROJECTS:

Wilson's relationships with Iowa casinos grows monthly. It has done large installs of new equipment and smallwares at several casinos in the past year and can give you references on the ease of dealing with a full-service local dealership.

Give us an opportunity to price any of your needs and we will not disappoint!



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GANDER GROUP — SILVER LEVEL

RACHEL POMIJE

rachel@thegandergroup.com // 309-373-0043

www.thegandergroup.com

KNOWN FOR: Creative Promotional and Marketing Services

Gander Group is a full-service marketing firm working to build brand awareness and customer loyalty for clients.

Gander Group offers services ranging from direct importing, custom sourcing, art and design, direct mail, fulfillment, domestic and foreign closeouts, promotional products, and customer loyalty programs.

Gander Group strives to provide its customers a “One Stop Shop” feel.

Gander Group was founded by a family of individuals with years of experience.

**Gander Group’s simple mission ...
Commitment. Customer Service. Creativity.**



SOUTHERN GLAZER’S WINE & SPIRITS OF IOWA — SILVER LEVEL

JOHN D’ATTOMA

john.dattoma@sgws.com // 515-252-7173

www.southernglazers.com

KNOWN FOR: Wine Distribution and Spirits Brokerage

We are now Southern Glazer’s Wine and Spirits. But ask any of our customers, suppliers or team members, and they’ll tell you we’re not just a company—we’re a group of people who enjoy each other’s company. Especially when we’re working toward the common goal of helping you grow your business.

We seek to provide more than supply chain solutions or an unparalleled selection of world-class wines and spirits. We strive to provide superior service for customers and suppliers like you at every step. Because each of us understands that the best way to do business is with people you trust. And beyond that, with people you like.

Our Mission is to exceed all expectations of our trading partners with outstanding sales, service and results, through innovative strategies, unmatched relationships, cutting-edge technology and the industry’s best trained and most talented team.

Southern Glazer’s operates in 44 States and the District of Columbia in addition to Canada and the Caribbean. We have been an active and contributing member of the Iowa community since October, 1998 when the Glazer Family entered the Iowa market.





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ASSOCIATE MEMBER DIRECTORY

PLATINUM



Aristocrat Technologies, Inc.
Girlie M. Balingit
Girlie.Balingit@aristocrat-inc.com



Doll Distributing
Kelle Molloy
kelle.molloy@dolldistributing.com



IGT
Ken Jacobs
Ken.Jacobs@igt.com



Konami Gaming Inc
Tashina Wortham
wortham0609@konamigaming.com



Iowa Bud Wholesalers
Tod Wolter
tod.wolter@7Gdistributing.com

DIAMOND

Associated Computer Systems
Fritz Craiger
fcraiger@acsLtd.com

Biometrica
Kevin Parker
kparker@biometrica.com

Capitol Marketing Concepts
Tom Coffeen
tcoffeen@capitolmarketing.com

Comp Trading (MTM Sales Corp.)
Harry Hidary
harry@mtmsalescorp.com

Electronic Communications Inc.
Tyler Solma
tyler@ecisystems.com

EVERI
Jay Koldus or Roe Irons
roe.irons@everi.com

Imagine This
Patrick Papaccio
patrick@imaginethispromo.com

Scientific Games
Remington Pullin
Remington.Pullin@scientificgames.com

Sioux City Night Patrol
Kurt Bornholtz, kurt@siouxsales.com

The Printer Inc.
Bill Benskin
bill.benskin@the-printer.com

USA Security
Kohler Brandon
kbrandon@usasecurityinc.com



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GOLD

Ainsworth Game Technology

Joseph Cox, JCox@agtslots.com

A.J.R. Equities, Inc

AJ Regulbuto, ajr@ajrequitiesinc.com

Atlantic Bottling Company

Kirk J. Tyler, ktyler@atlanticbottling.com

Avery Brothers LLC

Milton Avery, miltavery@averyoutdoor.com

Capital Sanitary

Dave Smetzer, dsmetzer@capitalsanitary.com

Coca-Cola Company

Jamie Peterson, jpeterson@coca-cola.com

Data Business Equipment

Lauren Miller, lmiller@databusinessequipment.com

Distinct Advertising

Carroll Quinn, Carroll@DistinctAdvertising.com

Ecolab

Van Seaman, van.seaman@ecolab.com

Edward Don & Company

Rob Utterbeck, utterbr@don.com

Farmer Brothers Coffee Company

Dale M. Anderson, danderson@farmerbros.com

Friedmutter Group

Bob Carino, bcarino@fglv.com

Gaming Partners International (GPI)

Jane Crosson, jcrosson@gpigaming.com

Global Payments Gaming Services

Erin Smetana, erin.smetana@globalpay.com

Hawkins Construction Company

Dudley W. Rinaker, drinaker@hawkins1.com

Honkamp Krueger & Co., P.C.

Heather Vetter, hvetter@honkamp.com

King Food Service, Inc.

Matthew D. Cutkomp,
Matt.Cutkomp@Kingfoodservice.com

Lithographic Communications LLC

Rick Pietrzak, rpietrzak@litho-com.com

Marsh USA

Caroline Morris, caroline.morris@marsh.com

Martin Bros. Distributing Co., Inc.

Scott Vermillion, svermillion@martinsnet.com

Nagle Signs Inc.

Tom Nagle, tjnagle@naglesigns.com

Reinhart Foodservice

Drew Beck, AFBeck@RFSDelivers.com

Springer Professional Home Services

Eddie Holman, edholman@trustspringer.com

Supply Works

Bob J. Duede, bduede@supplyworks.com

Sysco Iowa

Ryan Elsen, Elsen.Ryan@Iowa.Sysco.com

US Foods, Inc. - Iowa Division

Adela Hunter, Adela.Hunter@usfoods.com

Voss Distributing

Zac Voss, zac@vossdist.com

W. A. Klinger, LLC

John Gleeson, JohnG@KlingerCompanies.com

Wilson Restaurant Supply & Equip.

Jamie Wilson, jamiew@wilsonrs.com



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SILVER

AGS

Joe Bernardi, j.bernardi@playags.com

Anderson Erickson Dairy Co.

Mike Worden, mikew@aedairy.com

BakeMark USA

Tim Solum, tim.solum@csmbakerysolutions.com

Braunger Foods, LLC

Tom Kloucek, tkloucek@braungerfoods.com

Communications Engineering Company (CEC)

Melanie Oeltjenbruns, marketing@cecinfo.com

Cummins Allison

Branch Manager, eulj@cumminsallison.com

Dimensional Graphics Corp.

Michelle Thorson, mthorson@dimensionalgroup.com

Farner-Bocken Company

Dean Onken, dean.onken@farner-bocken.com

Fleck Sales Company

Dudley Fleck, dfleck@flecksales.com

Galaxy Gaming, Inc.

Erica Westerheide, ewesterheide@galaxy.gaming.com

Gander Group

Rachel Pomije, rachel@thegandergroup.com

Genesis Gaming Solutions, Inc.

Randy Knust, RandyK@genesishgaming.com

HGM Associates, Inc.

Ron Tekippe, rtekippe@hgmonline.com

Hockenbergs Equipment & Supply Co

Sally Habrock, sallyh@hockenbergs.com

Holmes Murphy & Associates

Susan Hatten, shatten@holmesmurphy.com

J&A Printing

Jennifer Jacobson, jjacobson@japrinting.com

Johnson Brothers of Iowa

Benjamin Muehr, bmuehr@johnsonbrothers.com

Knoepfler Chevrolet

Heidi Connelly, heidi@KCHEV.dcom

Loffredo Fresh Produce Co.

Bill Day, bday@loffredo.com

Mixed Media Group, Inc.

Denny Orsinger, denny@mmgoutdoor.com

Moore, Heffernan, Moeller & Johnson, L.L.P.

Helen Jacobe, HJacob@MooreHeffernanLaw.com

Myers-Cox Co.

Christopher Dempsey, cdempsey@myerscox.com

National Food Group

Jessica Underhill, junderhill@nationalfoodgroup.com

Omaha Steaks

Neil Lucas, Neill@omahasteaks.com

Page 1 Printers

Kirk Friederick, kfriederick@page1printers.com

Prairie Event Supply

Carol Swift, carolswift@gmail.com

Premier Linen & Drycleaning Co.

Linda Southwood, lsouthwood@premierlinen.com

Prevail Promo

Pam White, Pam@prevailpromo.com

Procter & Gamble Professional

Tom Lathen, lathen.tb@pg.com

Share Corporation

Doug Stanwick, doug.stanwick@sharecorp.com

Southern Glazer's Wine and Spirits of Iowa, LLC

John D'Attoma, john.dattoma@sgws.com

Suzo Happ

Tom Orton, tom.orton@suzohapp.com

The Buzz Companies

Katie Mihalakis, katie@thebuzzcompanies.com

The Claussen Group

Stephen Jones, sfjones@theclaussengroup.com

Thompson Electric

Skip Perley, skip.perley@tec-corp.com

Tri State Shred Inc

Bruce Radtke, bradtke@tristateshred.com

USA Entertainment Agency

Jeff Johnson, jeff@usaentertainmentagency.com

Windstar Lines

Jeff Greteman, jeff@gowindstar.com