



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

ARISTOCRAT TECHNOLOGIES

GAMING

GIRLIE M. BALINGIT | 702-599-6690 | aristocrat.com

Aristocrat Leisure Limited is an ASX100 listed company and one of the world's leading providers of gaming solutions. It's licensed in 240 gaming jurisdictions and operates in 90 countries around the world, with a team of over 3,000 employees who deliver outstanding results by pushing the boundaries of innovation, creativity and technology.

NEW! THE BIG BANG THEORY Housed in our impressive Helix™ cabinet and powered by Wonder Wheels™, The Big Bang Theory™ slot game is a flashy package with gorgeous screens and three mechanical wheels that spin independently and keep players in the game, even if they're in a bonus stage.

A high and low-profile version of the Wonder Wheels™ feature means you can choose the best position for the game on your floor, giving you the ideal fusion of signature style, incomparable math and reel star power.

THE BIG BANG THEORY and all related characters and elements © & ™ Warner Bros. Entertainment Inc. (s16)



STANDARD TEXTILE

SHEETING, TERRY, INTERIOR DESIGN SOLUTIONS

DAWN LANGELLIER | dlangellier@standardtextile.com | 847-772-5819
standardtextile.com

Standard Textile is a global leader in the manufacture of sheeting and terry products for the hospitality market. In addition to providing a comprehensive line of robes, blankets, comforters, pillows, and mattress protection, they also offer a wide variety of interior design solutions. Standard Textile is a single-source solution for interior projects such as decorative pillows, bed scarves, bed skirts, top covers, drapery, solar shades, blinds, and custom wallcovering. They have an extensive library of fabrics to choose from and a team of installers to assist when needed.

But, what really sets Standard Textile apart from other manufacturers is their commitment to innovation. With over 80 patents and counting, they consistently reshape the textile landscape, engineering new technologies that seek to increase guest comfort while lowering your operating costs.

STANDARD
TEXTILE since 1940





eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.

MARSH USA

INSURANCE, RISK MANAGEMENT

CHRISTIAN RYAN | Christian.ryan@marsh.com | 214-303-8115
marsh.com

In the hospitality and gaming industry, opportunities abound — but so do risks. Marsh’s dedicated global team of specialists backed by powerful data and analytics can help you safeguard against unforeseen events.

For casinos, hotels and resorts worldwide, the market is as crowded and competitive as ever with companies focused on vying for the attention of new customers and retaining their current customers. Staying abreast of the complex regulatory environment governing the hospitality and gaming industry is critical in today’s marketplace. Staff attraction and retention are a priority and a challenge, while ensuring employee and guest safety are paramount. Cyber-attacks pose a threat to confidential customer data, and negative social media commentary can materially influence an organization’s reputation and brand. Building brand awareness and creating incremental brand value is an increasing priority for the hospitality and gaming industry.

GOLD



MARTIN BROS. DISTRIBUTING CO. INC

FOOD DISTRIBUTION

SCOTT VERMILLION | svermillion@martinbros.com | 319-266-1775
martinbros.com

Welcome to Foodservice with a Difference. For 75 years, Martin Bros. has been dedicated to delivering top products, state-of-the art technology and quality expertise to foodservice customers including restaurants, schools, casinos, hotels and healthcare facilities. It is the dominant independent, family- and employee-owned full-line distributor in the upper Midwest.

The company’s mission continues to be to serve customers with innovative solutions, superior performance and the tools necessary for them to succeed.

GOLD





eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.

WILSON RESTAURANT SUPPLY

RESTAURANT EQUIPMENT

**JAMIE WILSON | 319-277-9000 | jamiew@wilsonrs.com
wilsonrestaurantsupply.com**

Wilson Restaurant Supply in Cedar Falls is a one-stop supplier for all of your equipment, smallware, parts and service needs. Wilson's has a sales force with more than 100 years combined experience. Whether it's questions on needs for a new piece of equipment or looking for that odd part on a dependable old dishwasher, Wilson's is the problem solver. Sales, service, design, delivery, installation — all of your needs under one roof! Wilson's also has one of Iowa's largest showrooms for easy cash-and-carry shopping!

Wilson's can also help you liquidate or move your old merchandise. It deals in large amounts of used equipment/smallwares and is willing to buy, consign, or sometimes just haul away what is in your way. Wilson's will work with you any way it can, and try to get value out of your dust-collecting inventory.

SILVER



RECENT PROJECTS:

Wilson's relationships with Iowa casinos grows monthly. It has done large installs of new equipment and smallwares at several casinos in the past year and can give you references on the ease of dealing with a full-service local dealership.

Give us an opportunity to price any of your needs and we will not disappoint!

THE BUZZ COMPANIES

MARKETING, CREATIVE SERVICES, ENTERTAINMENT, DATABASE + ANALYTICS

**KATIE MIHALAKIS | katie@thebuzzcompanies.com | 563-258-7800
thebuzzcompanies.com**

The Buzz Companies pursue the idea of fun very seriously because their clients count on them to stay competitive!

The Buzz Companies is a group of casino industry professionals who were raised in casino operations and now offer scalable services from turn-key marketing, entertainment and analytics to collaborating with your marketing team on special projects. Whether you work with one Buzz Company or all three, one thing remains the same — they offer experienced, dependable resources for your team when you need them most.

SILVER



CREATIVE | ENTERTAINMENT | ANALYTICS
WWW.THEBUZZCOMPANIES.COM



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.

ASSOCIATE MEMBER DIRECTORY

PLATINUM



Aristocrat Technologies, Inc.
Jennifer Parker
jennifer.parker@aristocrat.com



Concept 3, LLC
Aimee Pollard
Aimee@Concept3LV.com



IGT
Ken Jacobs
Ken.Jacobs@igt.com



Iowa Bud Wholesalers
Tod Wolter
tod.wolter@7Gdistributing.com



Konami Gaming Inc.
Alan Cripe
cripe0618@konamigaming.com

DIAMOND

BIOMETRICA
Andrea McCurry
amcurry@biometrica.com

COMP TRADING (MTM SALES CORP.)
Harry Hidary
harry@mtmsalescorp.com

EVERI
Ben Eberline
beberline@everi.com

EWAY CORP
JP Singh
jp@ewaycorp.com

IMAGINE THIS
Tim Burke
tim@imaginethis.com // 949-246-0567

Jason French
jason@imaginethis.com // 949-566-4068

Chris Tipton
Chris@imaginethis.com // 918-810-7344

PRAIRIE MECHANICAL
Brett Lundin
lundin@prairiemech.com

SCIENTIFIC GAMES
Remington Pullin
Remington.Pullin@scientificgames.com

STANDARD TEXTILE
Dawn Langellier
clangellier@standardtextile.com

THE PRINTER INC.
Bill Benskin
bill.benskin@the-printer.com



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.

GOLD

A.J.R. EQUITIES, INC.

AJ Regulbuto, ajr@ajrequitiesinc.com

AINSWORTH GAME TECHNOLOGY

Joseph Cox, Jcox@agtslots.com

ATLANTIC BOTTLING COMPANY

Kirk J. Tyler, ktyler@atlanticbottling.com

AVERY BROTHERS LLC

Milton Avery, miltavery@averyoutdoor.com

CAPITAL SANITARY

Dave Smetzer, dsmetzer@capitalsanitary.com

CAPITOL MARKETING CONCEPTS

Tom Coffeen, tcoffeen@capitolmarketing.com

COCA-COLA COMPANY

James Cain, jacain@coca-cola.com

COMMUNICATIONS ENGINEERING COMPANY

Charissa Bires, cbires@cecinfo.com

DATA BUSINESS EQUIPMENT

Lauren Miller,
lmiller@databusinessequipment.com

DOLL DISTRIBUTING

Kelle Molloy, kelle.molloy@dolldistributing.com

ECOLAB

Van Seaman, van.seaman@ecolab.com

EDWARD DON & COMPANY

Rob Utterbeck, utterbr@don.com

FAILOR HURLEY CONSTRUCTION

Joe Trip-Rieks,
jtripprieks@gmail.com

FRIEDMUTTER GROUP

Bob Carino, bcarino@fglv.com

GAMING PARTNERS INTERNATIONAL

Jane Crosson, jcrosson@gpigaming.com

GLOBAL PAYMENTS GAMING SERVICES

Matt Shefveld, matt.shefveld@globalpay.com

HONKAMP KRUEGER & CO., P.C.

Heather Vetter, hvetter@honkamp.com

KING FOOD SERVICE, INC.

Matthew D. Cutkomp,
Matt.Cutkomp@Kingfoodservice.com

LITHOGRAPHIC COMMUNICATIONS

Rich Pietrzak, RichPietrzak@litho-com.com

MARK-IT-SMART, INC.

Mark F. Dittaux, Mark@MarkItSmart.com

MARSH USA

Courtney Crandall, courtney.crandall@marsh.com

MARTIN BROS. DISTRIBUTING CO., INC.

Scott Vermillion, svermillion@martinsnet.com

NAGLE SIGNS INC.

Tom Nagle, tjnagle@naglesigns.com

PREVAIL PROMO

Pam White, Pam@prevailpromo.com

REINHART FOODSERVICE

Drew Beck, AFBeck@RFSDelivers.com

SPRINGER PROFESSIONAL HOME SERVICES

Eddie Holman, edholman@trustspringer.com

STERLING COMPUTERS

Shelby Mayer, shelby.
mayer@sterlingcomputers.com

SUPPLY WORKS

Bob J. Duede, bduede@supplyworks.com

US FOODS

Andre Figre, andre.figre@usfoods.com

USA SECURITY

Kohler Brandon, kbrandon@usasecurityinc.com

VOSS DISTRIBUTING

Zac Voss, zac@vossdist.com

W. A. KLINGER, LLC

John Gleeson, JohnG@KlingerCompanies.com



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.

SILVER

★ 1ST CLASS SECURITY

Mike Carlson,
mcarlson@1stclassecurity.com

AGS

Carol Meriales,
c.meriales@playags.com

ALTORFER, INC.

Bailee Pelzer, bpelzer@altorfer.com

ANDERSON ERICKSON DAIRY CO.

Mike Worden, mikew@aedairy.com

ASSOCIATED COMPUTER SYSTEMS

Fritz Craiger, fcraiger@ACSLTD.com

BAKEMARK USA

Tim Solum,
tim.solum@bakemark.com

BUTLER SNOW LLP

Sean McGuinness,
sean.mcguinness@butlersnow.com

CUMMINS ALLISON

Roger W. Crook,
crook@cumminsallison.com

DIMENSIONAL GRAPHICS

Michelle Thorson,
mthorson@dimensionalgroup.com

FARNER-BOCKEN COMPANY

Dean Onken,
dean.onken@farner-bocken.com

FLECK SALES COMPANY

Dudley Fleck,
dfleck@flecksales.com

GANDER GROUP

Rachel Timmerman,
rachel@thegandergroup.com

HAWKINS CONSTRUCTION COMPANY

Matt Miller, mmiller@hawkins1.com

HOCKENBERGS EQUIPMENT & SUPPLY CO.

Sally Habrock,
Sally.Habrock@trimarkusa.com

J&A PRINTING

Jennifer Jacobson,
jjacobson@japrinting.com

JOHNSON BROTHERS OF IOWA

Benjamin Muehr,
bmuehr@johnsonbrothers.com

KNOEPFLER CHEVROLET

Heidi Connelly, heidi@KCHEV.com

LOFFREDO FRESH PRODUCE CO.

Bill Day, bday@loffredo.com

MASQUE PUBLISHING, INC.

Dave Wisler,
dwisler@masque.com

MYERS-COX

Christopher D. Dempsey,
cdempsey@myerscox.com

MIXED MEDIA GROUP, INC.

Denny Orsinger, denny@mmgoutdoor.com

MOORE, HEFFERNAN, MOELLER & JOHNSON, L.L.P.

Dan Moore,
DMoore@MooreHeffernanLaw.com

NATIONAL FOOD GROUP

Jessica Underhill,
junderhill@nationalfoodgroup.com

OMAHA STEAKS

Neil Lucas,
NeilL@omahasteaks.com

PAGE 1 PRINTERS

Kirk Friederick,
kfriederick@page1printers.com

PRAIRIE EVENT SUPPLY

Carol Swift, carolswift@gmail.com

PROCTER & GAMBLE PROFESSIONAL

Tom Lathen, lathen.tb@pg.com

SHARE CORPORATION

Doug Stanwick,
doug.stanwick@sharecorp.com

SOUTHERN GLAZER'S WINE AND SPIRITS OF IOWA, LLC

John D'Attoma,
john.dattoma@sgws.com

STRATEGIC IMAGING

Mike Reyhons,
mike.reyhons@strategic-imaging.com

SUZO HAPP

Tom Orton,
tom.orton@suzohapp.com

THE BUZZ COMPANIES

Katie Mihalakis,
katie@thebuzzcompanies.com

THE CLAUSSEN GROUP

Stephen Jones,
sfjones@theclaussengroup.com

THOMPSON ELECTRIC

Skip Perley,
skip.perley@TEC-CORP.com

TRI STATE SHRED INC

Bruce Radtke,
bradtke@tristateshred.com

USA ENTERTAINMENT AGENCY

Jeff Johnson,
jeff@usaentertainmentagency.com

WILSON RESTAURANT SUPPLY

Jamie Wilson,
jamiew@wilsonrs.com