



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

Doll Distributing

BEER DISTRIBUTION

Kelle Molloy | kelle.molloy@dolldistributing.com | 515-263-3208 | www.dolldistributing.com

Building Brands. Building Relationships. Doll Distributing was founded by Merlin and Edith Doll when they purchased Simmons Distributing of Hastings, NE with a starting inventory of 2,260 cases, 33 Budweiser kegs, 355 Goetz cases and 7 tap accounts. In 1965 Doll Dist. sold the Hastings distributorship and purchased Michaels Distributing of Council Bluffs, Iowa. Doll Distributing sold approximately 40,000 cases of Anheuser Busch and 12,000 cases of Pabst Blue Ribbon and Grain Belt in the first year.

The second generation Dolls purchased the company from their parents and made acquisitions throughout Iowa, increasing the counties and customers served.

Doll Distributing is committed to being a leader in technology and innovation. Doll's entire storage facilities are temperature controlled year-round to ensure product reliability. These distribution centers ensure your products are protected from the harmful effects of temperature variations. Doll has invested in state-of-the-art technology, providing customers with the industry's highest in-stock rate and shipping accuracy.

Doll Distributing has continued its mission and always will of striving to be the best beverage distributor in the industry measured by their communication, customer service, efficient processes and growth.



Capitol Marketing Concepts

PROMOTIONS & INCENTIVE MARKETING

Tom Coffeen | tcoffeen@capitolmarketing.com | 727-433-1002 | www.capitolmarketing.com

Experts in Performance Based Rewards & Motivations

Capitol Marketing is proud to be the largest provider of individual travel awards in the U.S. It has earned this place in the market because it creates success for its clients. Since 1995, Capitol Marketing has provided solutions that have increased the revenue of its clients by more than \$200 million.



Incentive and reward programs are a win-win situation: clients meet and exceed their objectives while staying on budget; Capitol's clients' customers and employees win because they are rewarded for their actions.

Incentivize your customers, incentivize employees to change behavior with Capitol Marketing Concepts!



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Avery Brothers

SIGNAGE

Milton Avery | miltavery@averyoutdoor.com | **712-252-2480** | www.averybrothers.com

Avery Brothers has perfected the art of the sign business.

Avery Brothers recognizes that getting your company's name out into the world is a major investment. Whether you need new signage for your business or billboard advertisements, Avery is here to provide you with the best quality products and services to solve your communication needs. From the initial planning and design stages to the installation, Avery Brothers is committed to a high standard of excellence. You will see that commitment in their design and fabrication standards, as well as their ability to follow through with deadlines and budgets.



Knoepfler Chevrolet

AUTOMOBILE SALES

Heidi Connelley | heidi@KCHEV.com | **712-279-7100** | www.kchev.com

Knoepfler Chevrolet is a family-owned business located in Sioux City, IA made up of sales, service, collision and parts departments. Since its founding in 1922, the dealership has continued to provide Sioux City residents with dependable and reliable sales and service.

"We are proud of our longevity and our history," stated owner Charlie Knoepfler. "The dealership has always tried to do the best for our customers, and I hope that shows in the way that we do business."

Knoepfler Chevrolet follows a team concept. "There isn't one person running the show," stated Charlie Knoepfler. "The 106 employees are responsible for our success or struggles."

Our business focuses on customer satisfaction. Owner Bill Knoepfler commented, "If you treat people well, the way you want to be treated, you'll develop a relationship that will continue for years. Our customers, whether it be in sales, service, collision, or parts, are key to our success. We know that and we strive to please every customer who comes to our dealership."

The Chevy dealership looks forward to carrying on the tradition with the next generation of Knoepflers - Charlie's children Ben and Joe. Ben Knoepfler serves as the General Manager and Joe Knoepfler serves as the Director of Operations.





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ASSOCIATE MEMBER DIRECTORY

PLATINUM



New Associate Member!

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GOLD

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SILVER

AGS

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